

How to find a partner

For campaigns and projects



No shame
FUNDACJA BEZ WSTYDU

Preparation

The process of searching for a partner should start with a thorough consideration of the project concept, identification of the final product / service / process planned to be implemented as a result of the R&D works carried out, determination of the planned budget size, project implementation location, as well as analyzing the resources and, above all, the shortages that would be complemented by a potential consortium, be it in terms of human and technical resources, or in terms of experience or the skills and ability to carry out part of the research.



Steps

- 1** Requirements for the Partner
- 2** Formal requirements
- 3** Identification of potential partners
- 4** Promotion of the design concept
- 5** Establishing cooperation

Requirements for the partner.

The formal start of the partner search should be preceded by the creation of a short "bio" project, with information developed in this step. The information should include the goals of the project, the date and period of its implementation, activities that are to take place during it, as well as the planned results. Additionally, it is important to indicate what is expected of a potential partner (human resources, technical potential, initial scope of work and partner's obligations).



Wymogi Formalne

When applying for external funding, the next step should be to verify the requirements of the competition in which you want to participate. This is important because sometimes the provisions on cooperation impose a specific model or require a formalized procedure for choosing a partner. Verification of the competition documentation will allow us to determine whether we are able to carry out the selection procedure in the time remaining until the end of the competition, determine the rules of cooperation with a potential consortium member, and also prepare application documentation together.



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Partner identification

The next step is to make a list of entities that may be interested in cooperation. Identification can start with entities with which activities have already been carried out. Additionally, it is worth searching for the largest possible number of entities that initially meet the cooperation criteria. The first selection can be made by visiting their websites, verifying the scope of the work / research being carried out and finding contacts to people responsible for starting cooperation.



Promotion of the concept

A short description of the project should be sent to potential partners (by e-mail, traditional mail or fax), as well as posted on the website and on a fan page on a social networking site. There is a chance that someone can see the advertisement and apply on their own initiative. Information about the search for a partner for the project can also be announced in the media (press announcements / Internet). It is also worth going to fairs / workshops / conferences organized by the entities we are interested in to establish personal contact.



Establishing cooperation

After establishing initial contact, in a situation where there is no obligation to formally select a consortium member in the competition procedure, you can proceed to determining the scope of duties, responsibilities, and research work carried out by the consortium members. However, in the event that the applicant entity (leader) is a public entity, it is necessary to carry out the selection in a 21-day recruitment announced on its own website.





Let's Start



Tabs dedicated
to partnerships

Platforms
disseminating
the results of
partnerships

**Where to
look**

Platforms
dedicated to
partnerships

Webside

Social Media

Tabs dedicated to partnerships

Italy's Europe for Citizens Contact Point website:

The screenshot shows the top section of the ECP - ITALY website. At the top left, there is a logo for the European Union with the text "Cofinanziato dal programma dell'Unione europea 'Europa per i cittadini'". Next to it is the logo for MIBACT (Ministero per i beni e le attività culturali e per il turismo) with the text "Ministero per i beni e le attività culturali e per il turismo". To the right of these logos is the main header "ECP - ITALY" and "PROGRAMMA EUROPA PER I CITTADINI".

Below the header, there is a login section on the left with two input fields: "Nome utente" and "Password". Below these fields are two buttons: "ACCEDI" (dark blue) and "Registrati" (white with a blue border). Below the buttons are two links: "Nome utente dimenticato?" and "Password dimenticata?".

On the right side of the login section, there is a call to action: "Registra la tua istituzione nella banca dati o proponi dei progetti per i quali cerchi partner". Below this text is a prominent yellow button labeled "REGISTRA LA TUA ISTITUZIONE".

At the bottom of the screenshot, there is a navigation menu with the following items: "ORGANIZZAZIONI", "PROPOSTE PROGETTUALI", and "News" (highlighted with a yellow background). Below the menu, there is a large heading: "Conclusione delle attività del punto di".

Tabs dedicated to partnerships

Otlas.eu portal - help in finding partners for European projects:

SALTO

About SALTO
Why? What? Where? When?
Who?

Resource Centres
Our activities and resources
for you

Tools
For European youth work
and training

MySALTO
Login to your personal
SALTO dashboard

Otlas The Partner-Finding Tool

[Start](#) [Find projects](#) [Find organisations](#) [Register your organisation](#) [Help](#)

Already registered? [Login now!](#)

Finding partners for international projects has never been easier

8671
international
projects

13784
organisations &
informal groups

Do you want to find new contacts in the world, send a volunteer abroad or find the missing partner for your project? No matter where your interests lie, you will find what you are looking for in Otlas.

Platforms dedicated to partnerships – project inspirations, organization addresses

The European Twinning.org project run by the Council of
European Municipalities and Regions:

Twinning.org

Language: English



Local & Regional
Europe



Enter our universe of twinning!

- » Ten keys to success
- » Who can help
- » Finding a partner
- » Financial support

Enter our universe of twinning!

Twinning has been part of Europe's life since the early 1950's, bringing people together across frontiers. It continues to grow and evolve, yet it can still be difficult to find enough reliable, up-to-date information on twinning in one single place.

This is why the Council of European Municipalities and Regions (CEMR) has created this website. It has a dual

Platforms dedicated to partnerships – project inspirations, organization addresses

ETwinning European School Collaboration Portal:

The screenshot shows the ETwinning website homepage. At the top left is the Erasmus+ logo. The top right features a language dropdown set to 'ENGLISH' and a 'LOGIN OR REGISTER' button. The main navigation bar includes the ETwinning logo and links for 'Benefits', 'Get started', 'Community', 'Newsroom', 'Get inspired', and 'eTwinning Plus', along with a search icon. A dark blue banner below the navigation contains a message about COVID-19: 'COVID-19 response: Are you getting ready to go back to school but COVID-19 still affects your work? Check our [online events](#) and [professional development opportunities](#). Stay tuned on the eTwinning platform and join the Group "eTwinning at home and... back to school".' Below this is a light blue section with the text 'eTwinning is the community for schools in Europe.' At the bottom right, there is a map of Europe with dropdown menus for 'Azores' and 'Madeira'.

Platforms disseminating the results of partnerships

Database of projects implemented as part of partnerships under the Erasmus + program and previous ones in the field of education, youth and sport:

The screenshot shows the top section of the Erasmus+ search page. At the top left, it says "An official website of the European Union" with a small EU flag icon and a dropdown menu "How do you know?". To the right is the European Commission logo. Further right is a language selector set to "English" with a small "EN" icon. Next to it is a search input field with a "SEARCH" button. Below this is a blue navigation bar with the breadcrumb "European Commission > Erasmus+ > Search >". The main heading "Erasmus+" is displayed in large white text on a dark blue background. At the bottom of the page is a light blue navigation bar with several menu items: "Search", "Contact/Support" (with a dropdown arrow), "Priorities 2019-2024", "Projects overview", "Manage my projects" (with an external link icon), and "My Searches" (with an external link icon). The bottom of the page features a photograph of a group of people with their arms raised in a celebratory gesture.

Platforms disseminating the results of partnerships

European Shared Treasure - database of partnership projects in the Lifelong Learning Programme: <http://www.europeansharedtreasure.eu/>



The screenshot shows the homepage of the European Shared Treasure website. At the top left, there is the logo for 'European Shared Treasure' (a stylized leaf) and the 'Lifelong Learning Programme' logo (the European Union flag). To the right of the logos is a photograph of five diverse young people (three women and two men) smiling and holding books. Below the logos and photo is a blue banner with the text: 'Explore the European dimension of education and discover European Shared Treasure, where thousands of teachers, trainers and educators cooperating in partnerships share the wealth of their experience.' Underneath the banner is a search bar with three input fields: 'Search in title/description', 'Search an institution/organization', and 'Search a town', followed by a 'SEARCH' button. Below the search bar, there is a project listing for 'TRADITIONS AROUND EUROPE WITHOUT BORDERS'. This listing includes a small leaf icon, the project title, a pink tag for 'COMENIUS MULTILATERAL PARTNERSHIPS', a 'STAR PROJECT' icon, and a brief description: 'This project aims to encourage students and teachers from 16 countries to work together on a topic important to them all: "Traditions". Intercultural education begins with common things and values, valorizing then those singularities of the people. The cultural beauty comes from the diversity. The traditions express the values. strength'. To the right of the description are three columns of metadata: 'ORGANIZATION: Ozel Camlica Coskun Ilkogretim Okulu', 'PARTNERS FROM: Turkey, Italy, Poland, Portugal, Spain,...', 'TOPICS: Cultural heritage,', 'DESCRIPTIONS IN: English, Turkish, Italian, Polish,...', and 'EDUCATIONAL FIELDS: Basic/broad, general programmes'.

European Shared Treasure Lifelong Learning Programme

Explore the European dimension of education and discover European Shared Treasure, where thousands of teachers, trainers and educators cooperating in partnerships share the wealth of their experience.

Search in title/description Search an institution/organization Search a town **SEARCH**

TRADITIONS AROUND EUROPE WITHOUT BORDERS

COMENIUS MULTILATERAL PARTNERSHIPS

STAR PROJECT

This project aims to encourage students and teachers from 16 countries to work together on a topic important to them all: "Traditions". Intercultural education begins with common things and values, valorizing then those singularities of the people. The cultural beauty comes from the diversity. The traditions express the values. strength

ORGANIZATION:
Ozel Camlica Coskun
Ilkogretim Okulu

PARTNERS FROM:
Turkey, Italy, Poland,
Portugal, Spain,...

TOPICS:
Cultural heritage,

DESCRIPTIONS IN:
English, Turkish, Italian,
Polish,...

EDUCATIONAL FIELDS
Basic/broad, general
programmes

Other

Participedia
<http://www.participedia.net/>

Participedia

Search

EN

+ Quick Submit

Login

A global network and crowdsourcing platform for researchers, educators, practitioners, policymakers, activists, and anyone interested in public participation and democratic innovations

1868	337	775	15	135
CASES	METHODS	ORGANIZATIONS	COLLECTIONS	COUNTRIES

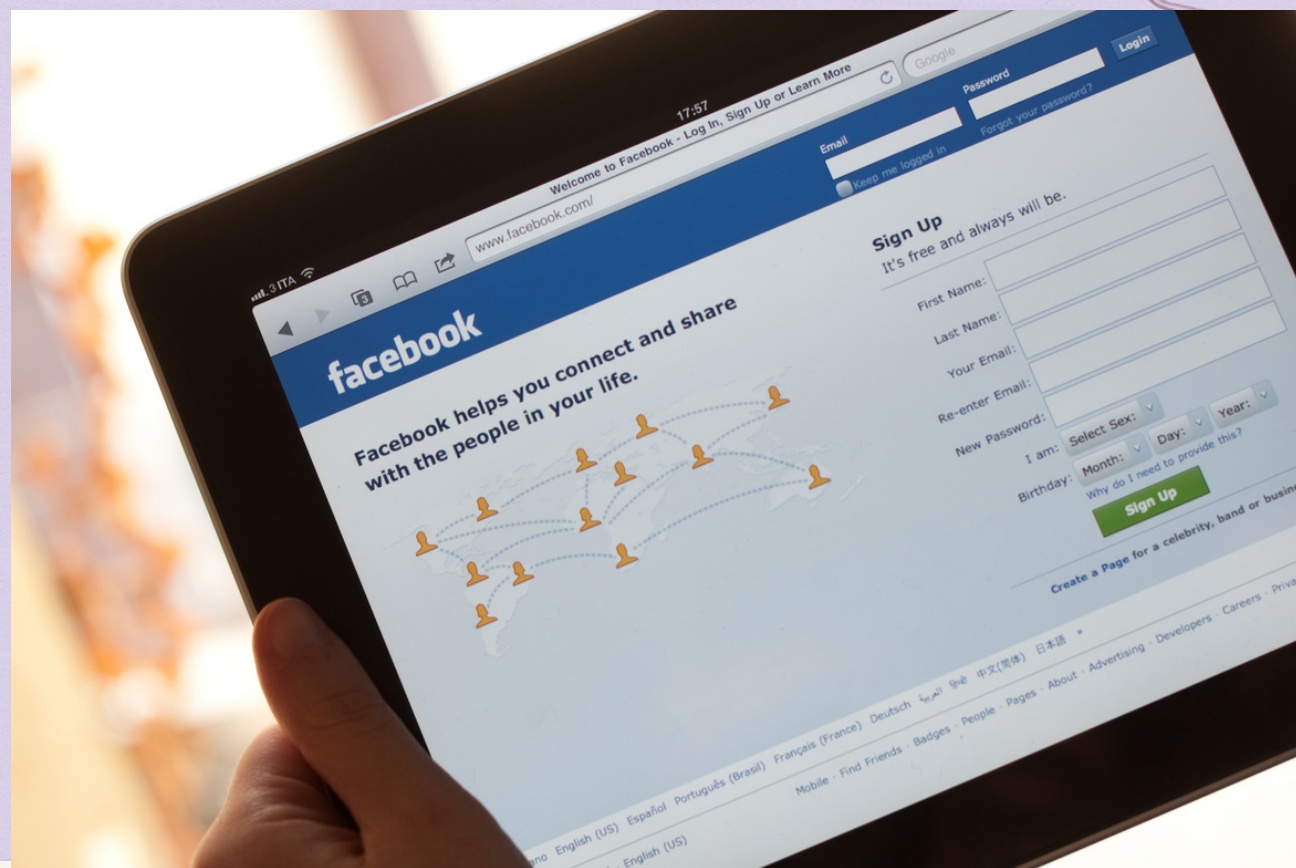
Search

All

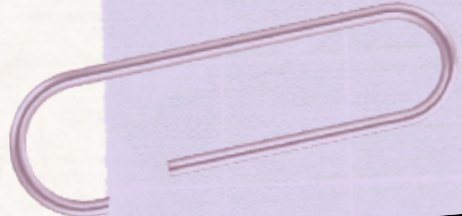
Search

[Browse all entries](#)

Social media



- 1 Find Group
- 2 Search for ads on Groups
- 3 Answer, come in.



**Thank
you!**

Have a
great
day
ahead.

